

## MONARCH INSTITUTE PTY LTD Enrolments and completions by Units of Competency Year 2013, Offshore flag: N

Unit of Competency	Description	Enrolments	Completions
FNSSMS501A	INVEST SELF-MANAGED SUPERANNUATION	57	39
	FUNDS ASSETS	-	
FNSSMS505A	SUPPORT TRUSTEE IN THE SELECTION AND	F 7	20
	PERFORMANCE MONITORING OF OUTSOURCED SERVICES	57	39
FNSSMS601A	PROVIDE ADVICE IN SELF-MANAGED	57	39
	SUPERANNUATION FUNDS	57	59
	APPLY TAXATION REQUIREMENTS WHEN		
FNSSMS602A	ADVISING IN SELF-MANAGED SUPERANNUATION	57	39
	APPLY LEGISLATIVE AND OPERATIONAL REQUIREMENTS TO ADVISING IN SELF-MANAGED	57	39
FNSSMS603A	SUPERANNUATION FUNDS	57	59
BSBFIA401A	Prepare financial reports	25	8
BSBITU306A	Design and produce business documents	11	9
BSBITU402A	Develop and use complex spreadsheets	362	226
BSBWHS201A	Contribute to health and safety of self and others	11	9
FNSACC301A	Process financial transactions and extract interim reports	42	13
FNSACC403B	Make decisions in a legal context	9	7
FNSACC404A	Prepare financial statements for non-reporting entities	14	5
FNSACC405A	Inventory	25	8
FNSACC406A	Set up and operate a computerised accounting		c
	system	14	6
FNSASICT503A	Provide advice in managed investments	362	224
FNSASICU503A	Provide advice in Superannuation	292	207
FNSASICW503A	Provide advice in securities	350	211
FNSASICX503A	Provide advice in Life Insurance	222	182
FNSASICZ503A	Provide advice in Financial Planning	224	185
FNSBKG401A	Develop and implement policies and procedures relevant to bookkeeping activities	8	6
FNSBKG402A	Establish and maintain a cash accounting system	42	13
FNSBKG403A	Establish and maintain an accrual accounting system	42	13
FNSBKG404A	Carry out business activity and instalment activity statement tasks	25	9
FNSBKG405A	Establish and maintain a payroll system	25	8
FNSCUS505A	Determine client requirements and expectations	471	277

Record and implement client instructions	522	200
	522	296
Analyse financial market products for client	50	19
Advise clients on financial risk	50	19
Comply with financial planning practice ethical and operational guidelines and regulations	472	278
Conduct financial planning analysis and research	294	209
Develop and prepare financial plan	294	209
Implement financial plan	224	185
Review financial plans and provide ongoing service	471	278
Determine client requirements and expectations	362	226
Conduct complex financial planning research	50	19
Provide technical and professional guidance	40	21
Determine client requirements and expectations for clients with complex needs	50	19
Provide comprehensive monitoring and ongoing service	34	15
Develop complex and innovative financial planning strategies	44	20
Present and negotiate complex and innovative financial plans	44	20
Implement complex and innovative financial plans	34	15
Provide appropriate services, advice and products to clients	471	277
Apply principles of professional practice to work in the financial services industry	371	233
Conduct product research to support recommendations	362	225
Establish, supervise and monitor practice systems to conform with legislation and regulations	34	15
Provide effective information to members	1	1
	Analyse financial market products for client Advise clients on financial risk Comply with financial planning practice ethical and operational guidelines and regulations Conduct financial planning analysis and research Develop and prepare financial plan Implement financial plan Review financial plans and provide ongoing service Determine client requirements and expectations Conduct complex financial planning research Provide technical and professional guidance Determine client requirements and expectations for clients with complex needs Provide comprehensive monitoring and ongoing service Develop complex and innovative financial planning strategies Present and negotiate complex and innovative financial plans Implement complex and innovative financial plans Provide appropriate services, advice and products to clients Apply principles of professional practice to work in the financial services industry Conduct product research to support recommendations Establish, supervise and monitor practice systems to conform with legislation and regulations	Analyse financial market products for client50Advise clients on financial risk50Comply with financial planning practice ethical and operational guidelines and regulations472Conduct financial planning analysis and research294Develop and prepare financial plan224Review financial plans and provide ongoing service471Determine client requirements and expectations362Conduct complex financial planning research50Provide technical and professional guidance40Determine client requirements and expectations for clients with complex needs50Provide comprehensive monitoring and ongoing service34Develop complex and innovative financial planning strategies44Implement complex and innovative financial plans34Provide appropriate services, advice and products to clients471Apply principles of professional practice to work in the financial services industry371Conduct product research to support recommendations362Establish, supervise and monitor practice systems to conform with legislation and regulations34